

A breath of fresh air



First-Class Air Conditioning Solutions
Design • Installation • Service • Maintenance

A first-class solution specialist

Royale Air Conditioning is a well-established company, located in the Thames Valley and working across the UK.



For more than 30 years we have provided solutions that quite simply work, supported by excellent customer service along with a strong engineering and design capability.

These are just some of the many reasons why our customers repeatedly choose to work with us as their preferred air conditioning partner.

Royale offer a wide range of commercial air conditioning solutions including design, installation, maintenance and repair of:

- Split, twin split, quad, heat pump systems
- VRF / VRV heat pump and heat recovery systems
- CRAC applications, comms room air conditioning systems
- Total heat exchange ventilation units
- Central control systems
- Chiller plant and CHW applications.

Delivering Air Conditioning Solutions on time and within budget.



We care passionately about the service we provide and only install the highest quality products from well-known and respected brands such as Daikin, Toshiba and Mitsubishi Electric.

Our work extends across the entire UK, delivering commercial air conditioning solutions for a diverse range of organisations. Whether for commercial office or public sector property, school, hospital or college environment, shopping centre, hotel or data centre, we understand that our work creates an environment which is critical to the success of your businesses.

Our reputation is built on:

- **Listening** and **understanding** each client's precise needs
- **Advising** at the specification stage to ensure each solution performs as specified
- **Delivering** air conditioning solutions on time and within budget
- **Ensuring** that our work is thoroughly tested before 'handover'
- **Guaranteeing** our work is always conducted in a totally **safe manner**
- **Servicing** your systems to keep them running at **optimum efficiencies**
- and **always going 'the extra mile'** to ensure our customers are completely satisfied at all times.

All of our air conditioning systems are installed and maintained **24/7** by first class 2079 City & Guilds qualified engineers, who each hold construction industry recognised training (such as CSCS Skill Card, IPAF, PASMA and UKATA asbestos awareness training). They are managed by HVAC trained project managers.

We work with carefully selected strategic partners to ensure a UK-wide installation, repair and maintenance service.

Call us today, Newbury **01635 551446**

Simple steps to perfection



A wide range of applications



Royale have many years of experience in the design, specification and installation of a variety of air conditioning applications.

Our installations range from commercial office's, public sector properties and blue chip data centres.



Specialists in many sectors



We work within sectors such as commercial offices and new-build projects, and high-end office refurbishment projects, CAT A and CAT B site works, critical cooling data centres, retail sites, shopping centres, hotels and restaurants.

We understand each organisation's individual needs and requirements and that our work helps to create a comfortable environment, often critical to the success of their businesses.



Free site survey and comprehensive analysis



Wherever you are in the UK, we will come to you, listen carefully to your needs and assess your air conditioning and ventilation requirements.

We provide a full site survey and comprehensive analysis of the most appropriate solution, all completely free of charge and without obligation.

F-Gas, CSCS skill Card certified



We are **fully committed** to excellent customer service



Fully detailed quotation



Royale's project planning specialists will then provide you with a quotation for the work specified, including value-engineering options where budget is a major consideration.

We will give you a project programme schedule, which forms the basis of our commitment to you.



Careful planning and full project management



All our air conditioning installations are carefully project managed.

The project manager will coordinate the activities of our fully qualified installation engineers, keep you fully informed of progress and ensure any disruption to your day-to-day operations is kept to an absolute minimum.



Fully qualified engineers



Friendly, fully trained and qualified engineers carry out all work. They have the latest 2079 City & Guilds refrigerant handling certificates (e.g. F-Gas, CSCS Skill Card certificated), along with the latest manufacturers' training and awareness.

This leads to high quality, professional and reliable integrated solutions with excellent after-care service.

Call us today, London **02037 936271**

Keeping plant operational



Emergency 24/7/365 attendance service



We understand the importance of timely servicing and maintenance of air conditioning equipment; a breakdown can often be avoided with regular servicing. Because we understand the need for your equipment to be operational at all times, we offer an emergency 24 hours a day, 365 days a year attendance service for those times where a fast response is needed and the problem cannot wait until the following day.

Our experienced service coordinators will ensure an HVAC engineer is quickly despatched to diagnose and resolve the problem. Please note: this service is only for customers who have a maintenance contract with us, with a guaranteed response time of four hours from notification being received*.

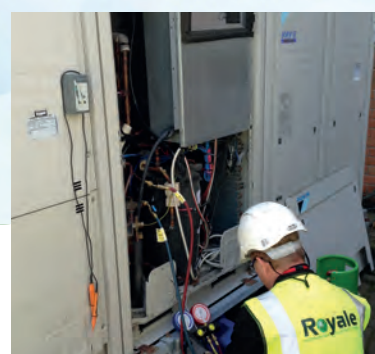


Service and maintenance contracts



We recognise the critical importance of keeping air conditioning systems in excellent working order at all times.

We offer flexible preventative maintenance contracts to keep everything running smoothly and emergency attendance if a system fails. Each maintenance contract package is tailored to your individual needs.



Planned Preventative Maintenance (PPM)



Cutting back on maintenance can be a false economy and not a route we recommend.

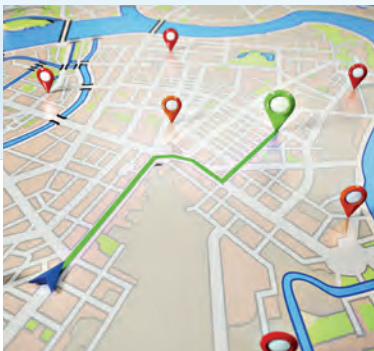
A proactive approach to maintenance can significantly increase a system's life cycle. Ignoring maintenance is not only potentially against the law, equipment can become inefficient and not perform for what it was originally designed to do. Furthermore, costs could increase due to premature component failure and inefficient energy use.

We know from experience that regular planned preventative maintenance is essential to ensure efficient, trouble-free running of air conditioning equipment. We offer PPM packages to suit the needs of all customers.





How we ensure a perfect result for every customer



Rapid response service



Our in-vehicle field service CRM system enables us to manage our fleet of vehicles to save time, money and reduce our carbon footprint.

The system schedules the most efficient routes from our engineers to our customer location meaning that we get to each customer swiftly and efficiently.



The Royale guarantee – 'going the extra mile'



We guarantee to always do the following:

1. **Free site survey** – we offer free, no obligation site surveys and quotations before we start work
2. **Price competitive** – we always strive to be as competitive as possible
3. **Project engineer** – we will allocate your own account manager to handle your project
4. **Simply the best solution** – each new installation is tailored using the best and most appropriate equipment and we only use original parts when repairing equipment
5. **24 hour service** – Royale guarantee you quality service from our fully trained, qualified and experienced engineers on call **24/7/365** days a year.



Call us today, Manchester **0161 452 4762**

The world matters to us and our customers



Environmentally friendly



All our equipment comes only from leading air conditioning and ventilation manufacturers, incorporating all the very latest technology ensuring low energy consumption and ozone-friendly HVAC systems.

We stay up-to-date with legislation and ensure that all of our installations and working practices are 100% compliant.

24/7
Service



Energy efficiency



The new generation of VRF and VRV, equipment provides highly energy efficient commercial cooling and heating solutions. When combined with our tailor-made controls packages ensures a top quality energy efficient solution.

When designing systems we can select air conditioning manufacturers with the highest SCOP and EER ratings to help bring your project in line with improved efficient running costs; or points if you are obtaining a BREEAM ratings or SCAR rating on the property; or even if you are trying to improve your building's energy rating within the Energy Act legislation.



Decommissioning service



Royale use specialists who can decommission and remove redundant air conditioning equipment. It is essential that this work is carried out by qualified and experienced engineers to guarantee the safe removal and disposal of the refrigerant in line with F-Gas and REFCOM legislation.

We aim to recycle up to 90% of the equipment itself, and provide full waste notes for removed plant.



The final steps for complete customer satisfaction



Health & safety and security



The company's health & safety record is exemplary and all projects are fully risk assessed before they start.

We are certified members of the Alumus Safe Contractor Scheme and are CHAS accredited.

Service
management
software



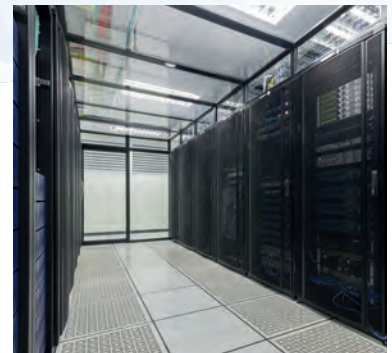
Testing prior to handover



Every air conditioning system installation requires careful testing before being commissioned and officially 'handed over' to the customer.

We always follow our comprehensive testing process, which includes the following essential checks:

- Pre-commissioning check list
- Pipe work strength and pressure test to each manufacturer's standards
- Split, twin split, quad system, VRF, VRV Systems and CRAC specific commissioning documents.



Critical cooling



Royale carry out regular installations of DX and CHW systems to critical cooling environments such as data centres and comms rooms for blue chip companies.

Selecting manufacturers such as Airedale, Daikin, Denco, Mitsubishi Electric and Stulz to name a few. We are not tied in with any one manufacturer, which enables us to recommend the best solution for your environment. We can, for example, assist you with data centre PUE ratings, configurations and room layouts for rack containment.



email us today: info@royaleref.com

Our customers told us...



great service...”

Based in Leicester, we have used Royale Air Conditioning for the past 20+ years. They provide **excellent customer service**, which to us is fundamental in how we function. Royale carry out all of our design, planning and project management complete with high quality air conditioning and ventilation installation across nationwide retail fit out sites.

Carrying out large fit out installation projects in short programme of works, all installations and designs to comply with Part L regulations. Royale carry out the works to a high standard ensuring we always meet our project completion deadlines. They also provided competitive maintenance packages providing our customers with complete peace of mind 5+ year warranty solutions. **In summary a fantastic nationwide company that quite simply always go the extra mile.**

Liam Quinn
Project Director,
Quinn Contracts Ltd

“high level of service...”

Ridgeway Group have worked with Royale for a number of years and choose to do repeat business with them each year because they simply provide the high level of service that we require at competitive rates. Royale carry out our F-Gas maintenance and reactive service works to a wide variety of plant from VRV Air Conditioning Systems to CHW Chiller Systems and AHU's.

Royale also have in-house design and project management capabilities who have successfully carried out full site replacement of VRV systems whilst the site has remained live and fully functional for our customers. Put simply, **Royale are a pleasure to work with.**

Ridgeway Group



”

straightforward and honest...



DVH Property Services, part of the Vineyard Group has had the pleasure of using Royale Refrigeration & Air Conditioning as a Contractor for over 18 years. Not only do they carry out our maintenance and repairs to our air conditioning and refrigeration equipment, they also carry out a considerable amount of new installations for our company. One of the largest projects they have undertaken for us is the **installation of air conditioning to a 60 bedroom extension** to one of our hotels.

Nick Sheppard, a director of the company, is the most **straightforward and honest** person we have had the pleasure to deal with, all the engineers and staff within the company are **polite and very efficient**.

DVH Property Services

“ high standards...

Over a number of years Simon and his team have continually met and **exceeded expectations** in the trying and demanding environment of working in a live high security data centre.

Working often to tight deadlines and under pressure to restore service they have maintained **high standards of workmanship and service at all times**. A tried, trusted and reliable contractor who rises to a challenge.

The Bunker
Ultra Secure

Ken Mowat
Head of Data Centres
The Bunker Ultra Secure

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A breath of fresh air

If you would like advice on any aspect
of **Air Conditioning** or from servicing or repairing
existing equipment to installing a brand new system

please contact us

Royale
AIR CONDITIONING

www.royaleairconditioning.uk
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Newbury **01635 551446** London **02037 936271** Manchester **0161 452 4762**

Royale Air Conditioning

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Our accreditations and affiliations

